



What We Do for You

Graycon is an IT consulting firm that specializes in the design, implementation, and support of all network systems.

We Provide You with REAL Technical Expertise

- **Security:** Consulting & Engineering
- **Infrastructure:** Consulting & Engineering
- **Network:** Consulting & Engineering
- **Managed Services:** Support & Maintenance

About Us

Established in 1989 by Douglas Gray, we have grown to support over 400 small to medium-sized organizations in various industries and sectors, such as: oil and gas, manufacturing, services, investment, construction, retail and many charitable and not-for-profit organizations.

We manage growth to maintain quality, have over 150 employees, and operate six locations throughout Western Canada:

CALGARY
325 - 10 Avenue SW

KAMLOOPS
102 - 1361 McGill Road

RED DEER
L102, 5208 - 53 Avenue

EDMONTON
107, 10310 - 102 Avenue

KELOWNA
2263 Leckie Road

SASKATOON
2312 Arlington Avenue

Most IT companies provide similar offerings. What then, is Graycon's "differentiator"? What are our key benefits that might matter to you?

- We are **RESPONSIVE** - fast turn-around to your requests, available for emergencies
- We are **EASY TO DO BUSINESS WITH** - no big contracts for you to sign, we're easy to reach
- We are **FLEXIBLE** - we adapt to your needs, our people fit into your business

REAL Business Benefits

Cost Reduction Initiatives

Virtualization:	Reduce hardware, power and AC spend and achieve greater server utilization
Procurement Services:	Dedicated specialists enlisted to save you time and money with volume discounts, licence consolidation, manufacturer discounts and avoidance of unnecessary purchases
Managed Services:	Custom tailored IT support packages to fit your evolving business
On Demand Expertise:	IT experts available for your capital projects

Gaining Workforce Effectiveness

Messaging Solutions:	Collaborate with shared calendars, send instant messages, and organize time and communications
Unified Communications:	Advanced telephony, voicemail and conferencing capabilities from anywhere
Remote Access Solutions:	Ability to function effectively from home or abroad
REAL-Time Support:	Instant access to support teams and IT experts

Managing Risk & Regulations

Expert Security Consulting:	Assess vulnerability & risk, shape IT policy, and drive security best practices to help keep your business safe
Data Protection:	Storage, Backup and Recovery consultation and technology to ensure your data is there when it's needed
Virus, SPAM, Web & Hacker Protection:	Prevent the spread of viruses, reduce SPAM and keep your IT systems safe from internal and external threats
Compliance:	Assessment and remediation to help keep your business regulatory and industry compliant

Managing Change

Office Moves:	Planning, coordination and assistance in moving your technology with your business
Acquisition & Divestiture:	Seamlessly integrate or unwind applications and systems as your business landscape changes
Growth:	Technology leadership to ensure that your IT systems and support structure are designed to scale alongside your business